



Representing

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You are definitely joining **POOFY ORGANICS** at the right time. We are offering women & men around the country an opportunity to make their dreams come true personally and professionally. Whether you need an extra \$100 or an extra \$1000 each month, THIS is the company for you! Dream BIG because POOFY ORGANICS is only going to get BIGGER! We're growing rapidly and changing the lives of so many people! Our mission is to connect you to your dreams- from obtaining luxuriously safe products to empowering your financial futures!

POOFY ORGANICS

Becoming a GUIDE Frequently Asked Questions

Q. What is your enrollment fee?

A. \$39.95

Q. If I sign up, what kind of discount do I get?

A. 25%

Q. How much do I have to sell to stay on as a GUIDE?

A. You need to maintain at least \$200 in sales every four months to remain with the company. To receive bonuses & other incentives, one must be "ACTIVE" which is defined as maintaining at least \$200 Personal Sales Volume (PSV) per month. You may not join just for the discount.

Q. Am I required to purchase a GUIDE Collection Kit? How long do I have to purchase it?

A. it is NOT mandatory; however, it is highly recommended. You can purchase at any time AFTER enrollment training.

Q. What is included in the kit?

A. Lotion, Lotion Stick, Creamy Sugar Scrub, MAX DEO, Lip Balm, Argan Stick, Soap Bar, Candle Melt, Poofy glam Lipstick, POOFY POLISH, Baby Wash/Shampoo, Happy Tush, IAG Body Spray, Vesta RTU Cleaning Spray, RN Soap Bar, YWF Body Wash, Scent Samples & All literature, order forms & cards necessary to begin your business.

Q. What other fees are involved?

A. Besides the enrollment fee and optional kit, there is a required monthly website fee of \$12.95.

Q. Is it OK to do craft/vendor events/fairs?

A. Yes

Q. How often are you paid?

A. Once per month, always one month behind. We pay by check.

Q. Are GUIDES allowed to sell in retail stores?

A. We prefer GUIDES to sell our products. Most retail locations require a higher discount than we offer.

Q. Are POOFY products GLUTEN-FREE?

A. Yes

Q. Can I set up my own POOFY Facebook business page?

A. Yes, as long as you represent yourself as your own business entity rather than the company itself. For example, your FB page should read POOFY ORGANICS by GUIDE your name.

Q. Will someone train me?

A. Once you join, you will be sent a training module. You also may be given an upline that will help to train you. In addition, we have a private group on Facebook and plenty of videos and documents to get you started! There is a LOT of support!

Q. Are there sample sizes?

A. We make hundreds of products fresh and would never be able to keep up with the demand of the full sized versions and their sample counterparts.

Q. Does POOFY ship to Canada?

A. No, we do not.

Q. How much will I earn in commission?

A. Commission begins at 25%. We offer Sales Bonuses, Recruiting Bonuses, Level Overrides, Generation Overrides, Advancement Bonus, Matching Bonus, and monthly incentives! How much you make is entirely up to you and there's NO limit on what you can earn!

Q. Can I sell through other direct sales/party plan companies?

A. POOFY has a strict non-compete policy. Therefore, our GUIDES are required to commit to solely promoting POOFY products only. Representing other companies that have personal care & home care products is strictly prohibited. If you are already with another company similar to POOFY, we ask that you resign from that company first.



GUIDE AGREEMENT TERMS

PRODUCT SALES

- I will actively, positively and enthusiastically present, promote and sell **POOFY ORGANICS** products in a sincere, honest and ethical manner.
- I will use my best efforts to uphold and honor the **POOFY ORGANICS** name and its reputation for personal service, professionalism and quality products.
- I will sell **POOFY ORGANICS/I AM goddess/Ruggedly Natural/Young Wild & Free** products at suggested prices and **POOFY ORGANICS** will remit to me profits. My success will depend upon my sales of **the** products directly to consumers and my recruiting of other successful independent GUIDES into the business.
- **POOFY ORGANICS** reserves the right to discontinue products and change prices, profits, bonuses, discounts or incentive programs at any time.

INDEPENDENT CONTRACTOR

- I will not be treated as an employee for federal, state or local tax or worker's compensation. As an independent contractor conducting my own business, I will be responsible for filing all federal, state and local tax returns and paying my own income and self-employment taxes.
- As a self-employed person, I understand that I am eligible for Social Security benefits provided that I pay for the benefits directly to the Federal Government.
- I am a representative, not an agent, for **POOFY ORGANICS** and may not incur debts, contracts, obligations or liabilities on behalf of **POOFY ORGANICS**.
- **POOFY ORGANICS** reserves the right to change any policies and procedures at any time with proper notice. My continued selling of **the** products will signify my agreement to these conditions.
- Any image of me or testimonial given by me is the sole property of **POOFY ORGANICS**. Personal photos and files used on your **POOFY ORGANICS** Personal Web Site & Facebook/Twitter/Pinterest are property of **POOFY ORGANICS**.
- I understand I will pay a monthly hosting fee for my website. That fee is \$9.95/month

TRADEMARKS AND CONFIDENTIAL INFORMATION

- I will not engage in any unlawful or unfair business practices or violate any applicable laws or regulations.
- I will not use, induce or permit others to use any **POOFY ORGANICS** proprietary information to promote or sell the products of another direct selling company.
- I understand that the success of **POOFY ORGANICS** and its independent contractors depends upon direct selling methods exclusive to **POOFY ORGANICS** GUIDES. For that reason, the purchase of **POOFY ORGANICS** branded merchandise from unauthorized sources and the sale of branded merchandise through online sites, unless the online site is sponsored or approved by **POOFY ORGANICS**, is prohibited.

OTHER TERMS & CONDITIONS

- Each party may terminate this Agreement for any reason upon notice to the other party. (This Agreement will automatically terminate upon my death, insolvency or bankruptcy.) All previous Agreements between the parties will then be voided.
- All of my rights (including rights to any earnings, privileges or benefits) provided to me by **POOFY ORGANICS** are personal to me and may not be assigned, transferred or assumed without the prior written consent of **POOFY ORGANICS**.
- The parties agree that any dispute arising out of or relating to this Advisor Agreement will be litigated in either the New Jersey Circuit Court, Bergen County or the United States District Court for the Northern District of New Jersey. This Advisor Agreement will be governed by the laws of the State of New Jersey without regard to choice-of-law principles.
- I am over 18 years of age and of legal age to enter into a contract for the state in which I reside and I am authorized to lawfully work in the United States.
- **POOFY ORGANICS** reserves the right to cancel this contract at any time.
- **In order to continue to receive your 25% discount; you are required to actively sell and follow all protocols & procedures.**